

# Fall 2018 Viewing/Bidding Season Summary

Link to 2019 Bid Results Thread on Replant.ca Forums:

<http://www.replant.ca/phpBB3/viewtopic.php?f=27&t=67246>

This Revision: December 7th, 7pm

## Contracts Advertised, Data by LOW BIDDER ON PAPER

\* denotes that the bid was known to go up the ladder, for various reasons

\*\* denotes that a contract was re-tendered, and I have used the data from the second tender

Location	Contract #	Trees	Low Bidder	Low Bid \$	Trees Decided
Vanderhoof BCTS	PL20TJE004	1,080,000	Seneca	\$308,567.31	1,080,000
Kamloops MOF	PL20DTR001	1,195,075	A&G*	\$597,292.00	1,195,075
Kamloops MOF	PL20DTR002	1,091,760	Evergreen*	\$513,012.00	1,091,760
Kamloops MOF	PL20DTR003	326,000	Seneca	\$254,113.00	326,000
Cranbrook BCTS	PL20TFH002	704,000	Zanzibar	\$270,811.00	704,000
Kamloops Forsite	PL20FOR001	1,307,855	Dynamic*	\$618,615.00	1,307,855
Kamloops Forsite	PL20FOR002	1,405,253	Dynamic	\$680,142.00	1,405,253
Vanderhoof BCTS	PL20TJE005	341,875	Folklore	\$129,788.22	341,875
Prince George BCTS	PL20TGC001	2,388,343	Folklore	\$1,097,742.47	2,388,343
Golden BCTS	PL20TKR003	0	TENDER WITHDRAWN (was 369,149 trees)		
Revelstoke BCTS	PL20TKR002	715,592	Fireweed*	\$429,176.13	715,592
Arrow South BCTS	PL20TFG004	745,900	West Arm	\$434,661.60	745,900
Arrow North BCTS	PL20TFG003	836,104	Celtic	\$509,125.92	836,104
Vernon BCTS	PL20TKN005	1,109,635	Seneca	\$473,074.17	1,109,635
Fort St James BCTS	PL20TJE001	1,348,819	Spectrum	\$524,239.45	1,348,819
Fort St James BCTS	PL20TJE002	2,377,090	Dynamic**	\$959,687.27	2,377,000
Smithers Silvicon	SILV-PL19	400,000	Waterside	\$131,200.00	400,000
Quesnel MOF	PL20DQU002	1,751,595	Opened Nov 14, awaiting results		
Vernon BCTS	PL20TKJ006	619,500	Seneca	\$272,112.00	619,500
Boundary BCTS	PL20TFF001	1,198,832	Evergreen	\$589,174.19	1,198,832
Williams Lake BCTS	PL20TLE001	1,911,393	Coast Range*	\$954,615.00	1,911,393
Vernon MOF	PL20DOS001	220,058	Opened Nov 15, awaiting results		
Williams Lake BCTS	PL20TLE002	2,943,453	Folklore	\$1,300,829.41	2,943,453
Clearwater BCTS	PL20TEE001	1,028,230	Dynamic	\$587,015.78	1,028,230
Kootenay Lake BCTS	PL20TFD001	897,990	West Arm	\$547,621.20	897,990
Kamloops BCTS	PL20TED001	1,734,752	Folklore	\$825,006.45	1,734,752
Kamloops BCTS	PL20TED002	1,886,975	Rhino*	\$776,505.50	1,886,975
Quesnel MOF	PL20DQU001	1,239,538	Opened Nov 21, awaiting results		
Williams Lake BCTS	PL20TLE003	1,965,866	Apex	\$776,067.68	1,965,866
Castlegar MOF	PL20DSE001	293,100	Zanzibar	\$190,196.00	293,100
Williams Lake MOF	PL20DCC001	4,003,036	Allegedly won by Coast Range		
Vernon BCTS	PL20TKJ010	477,750	Raven Ventures	\$231,195.00	477,750
Quesnel BCTS	PL20TLH004	1,963,920	AKD	\$621,699.20	1,963,920

## Contracts Advertised, Data by KNOWN COMPANY AWARDED THE CONTRACT

\* contracts highlighted in light grey went to a company other than the low bidder

Location	Contract #	Trees	Awarded To	Awarded Bid \$	Trees Decided
Vanderhoof BCTS	PL20TJE004	1,080,000	Seneca (1)	\$308,567.31	1,080,000
Kamloops MOF	PL20DTR001	1,195,075	Evergreen (2)	\$687,856.00	1,195,075
Kamloops MOF	PL20DTR002	1,091,760	A&G (2)	\$525,898.00	1,091,760
Kamloops MOF	PL20DTR003	326,000	Seneca (1)	\$254,113.00	326,000
Cranbrook BCTS	PL20TFH002	704,000	Zanzibar (1)	\$270,811.00	704,000
Kamloops Forsite	PL20FOR001	1,307,855	Leader (2)	\$740,882.00	1,307,855
Kamloops Forsite	PL20FOR002	1,405,253	Dynamic (1)	\$680,142.00	1,405,253
Vanderhoof BCTS	PL20TJE005	341,875	Folklore (1)	\$129,788.22	341,875
Prince George BCTS	PL20TGC001	2,388,343	Folklore (1)	\$1,097,742.47	2,388,343
Golden BCTS	PL20TKR003	0	TENDER WITHDRAWN (was 369,149 trees)		
Revelstoke BCTS	PL20TKR002	715,592	Evergreen (2)	\$487,477.39	715,592
Arrow South BCTS	PL20TFG004	745,900	West Arm (1)	\$434,661.60	745,900
Arrow North BCTS	PL20TFG003	836,104	Celtic (1)	\$509,125.92	836,104
Vernon BCTS	PL20TKN005	1,109,635	Seneca (1)	\$473,074.17	1,109,635
Fort St James	PL20TJE001	1,348,819	Spectrum (1)	\$524,239.45	1,348,819
Fort St James BCTS	PL20TJE002	2,377,090	Dynamic(1)	\$959,687.27	2,377,000
Smithers Silvicon	SILV-PL19	400,000	Waterside (1)	\$131,200.00	400,000
Quesnel MOF	PL20DQU002	1,751,595	Opened Nov 14, awaiting results		
Vernon BCTS	PL20TKJ006	619,500	Seneca (1)	\$272,112.00	619,500
Boundary BCTS	PL20TFF001	1,198,832	Evergreen (1)	\$589,174.19	1,198,832
Williams Lake BCTS	PL20TLE001	1,911,393	NGR (2)	\$961,431.00	1,911,393
Vernon MOF	PL20DOS001	220,058	Opened Nov 15, awaiting results		
Williams Lake BCTS	PL20TLE002	2,943,453	Folklore (1)	\$1,300,829.41	2,943,453
Clearwater BCTS	PL20TEE001	1,028,230	Dynamic (1)	\$587,015.78	1,028,230
Kootenay Lake BCTS	PL20TFD001	897,990	West Arm (1)	\$547,621.20	897,990
Kamloops BCTS	PL20TED001	1,734,752	Folklore (1)	\$825,006.45	1,734,752
Kamloops BCTS	PL20TED002	1,886,975	Folklore (2)	\$910,552.63	1,886,975
Quesnel MOF	PL20DQU001	1,239,538	Opened Nov 21, awaiting results		
Williams Lake BCTS	PL20TLE003	1,965,866	Apex	\$776,067.68	1,965,866
Castlegar MOF	PL20DSE001	293,100	Zanzibar	\$190,196.00	293,100
Williams Lake MOF	PL20DCC001	4,003,036	Allegedly won by Coast Range		
Vernon BCTS	PL20TKJ010	477,750	Raven	\$231,195.00	477,750
Quesnel BCTS	PL20TLH004	1,963,920	AKD	\$621,699.20	1,963,920

Burns Lake BCTS	PL20TAS100	1,058,742	Whanau Forestry	\$399,893.81	1,058,742
Mackenzie BCTS	PL20TGE002	2,166,775	Coast Range	\$923,092.60	2,166,755
Quesnel BCTS	PL20TLH005	2,987,128	Apex	\$1,315,751.38	2,987,128
Cascades BCTS	PL20??	2,060,047	Not tendered yet		
Castlegar MOF	PL20DSE022	103,700	Opens Dec 12		
100 Mile House BCTS	PL20TEG032	2,231,406	Opens Dec 13		
Chilliwack BCTS	PL20TBB001	1,200,000	Posting in December?		
Quesnel BCTS	? TBD	1,500,000	Will tender in January		
100 Mile House BCTS	PL20TEG025	1,382,534	Opens Dec 11		
Fort St John BCTS	??				
Dawson Creek BCTS	??				

**Tree Advertised: 56,199,621**

**Trees Decided: 40,507,597**

**Average LOW Bid Price: \$0.4503**

Burns Lake BCTS	PL20TAS100	1,058,742	Whanau Forestry	\$399,893.81	1,058,742
Mackenzie BCTS	PL20TGE002	2,166,775	Coast Range	\$923,092.60	2,166,755
Quesnel BCTS	PL20TLH005	2,987,128	Apex	\$1,315,751.38	2,987,128
Cascades BCTS	PL20??	2,060,047	Not tendered yet		
Castlegar MOF	PL20DSE022	103,700	Opens Dec 12		
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Chilliwack BCTS	PL20TBB001	1,200,000	Posting in December?		
Quesnel BCTS	? TBD	1,500,000	Will tender in January		
100 Mile House BCTS	PL20TEG025	1,382,534	Opens Dec 11		
Fort St John BCTS	??				
Dawson Creek BCTS	??				

**Tree Advertised: 56,199,621**

**Trees Decided: 40,507,597**

**Average AWARDED Bid Price: \$0.4608**

#### SPECIAL NOTES

1. A few of these jobs include tea-bags. I'm not separating those out, because it's still a process of planting those specific trees, and decreases daily production (thus, the price differential is fair to include in tree price).
2. I've done the best job of collecting numbers possible, based on submissions from half a dozen anonymous sources. However, I sometimes make mistakes. If you see an error anywhere, please don't hesitate to email me.
3. The tree totals on a number of these contracts are best estimates (either by the forester or by myself) to the nearest thousand trees. In some but not all cases, these numbers will be clarified in the near future.
4. Not all of these contracts have been posted to the public yet. In some cases, foresters have provided advance notice while they finish preparing contract documents for posting. Some information came from office viewing meetings. And finally, not all of these contracts are fully public; some of them went only to a select list of eligible bidders.
5. "Awarded bid price" refers to instances when a 2nd place bidder ended up winning the contract after the low bidder either changed their mind, or was deemed ineligible.

#### All Public Bid Data

<u>Location</u>	<u>Contract</u>	<u>Position</u>	<u>Company</u>	<u>Bid \$</u>	<u>Trees</u>	<u>Price/Tree</u>
Vanderhoof BCTS	PL20TJE004	1	Seneca	\$308,567.31	1,080,000	\$0.2857
Vanderhoof BCTS	PL20TJE004	2	Spectrum	\$371,478.50	1,080,000	\$0.3440
Vanderhoof BCTS	PL20TJE004	3	Celtic	\$408,103.78	1,080,000	\$0.3779
Vanderhoof BCTS	PL20TJE004	4	Folklore	\$424,203.95	1,080,000	\$0.3928
Vanderhoof BCTS	PL20TJE004	5	Coast Range	\$477,630.05	1,080,000	\$0.4423
Vanderhoof BCTS	PL20TJE004	6	Blue Collar	\$488,824.00	1,080,000	\$0.4526
Vanderhoof BCTS	PL20TJE004	7	Summit	\$506,390.27	1,080,000	\$0.4689
Kamloops MOF	PL20DTR001	1	A&G	\$597,292.00	1,195,075	\$0.4998
Kamloops MOF	PL20DTR001	2	Evergreen	\$687,856.00	1,195,075	\$0.5756
Kamloops MOF	PL20DTR001	3	Apex	\$814,619.00	1,195,075	\$0.6816
Kamloops MOF	PL20DTR001	4	Celtic	\$1,195,602.00	1,195,075	\$1.0004
Kamloops MOF	PL20DTR001	5	Zanzibar	\$1,210,164.00	1,195,075	\$1.0126
Kamloops MOF	PL20DTR002	1	Evergreen	\$513,012.00	1,091,760	\$0.4699
Kamloops MOF	PL20DTR002	2	A&G	\$525,898.00	1,091,760	\$0.4817
Kamloops MOF	PL20DTR002	3	Apex	\$565,348.00	1,091,760	\$0.5178

Kamloops MOF	PL20DTR002	4	Brinkman	\$694,798.00	1,091,760	\$0.6364
Kamloops MOF	PL20DTR002	5	Celtic	\$724,929.00	1,091,760	\$0.6640
Kamloops MOF	PL20DTR002	6	Zanzibar	\$726,066.00	1,091,760	\$0.6650
Kamloops MOF	PL20DTR002	7	Folklore	\$760,414.00	1,091,760	\$0.6965
Cranbrook BCTS	PL20TFH002	1	Zanzibar	\$270,811.00	704,000	\$0.3847
Cranbrook BCTS	PL20TFH002	2	Brinkman	\$308,153.00	704,000	\$0.4377
Cranbrook BCTS	PL20TFH002	3	NGR	\$363,658.00	704,000	\$0.5166
Cranbrook BCTS	PL20TFH002	4	Evergreen	\$403,165.00	704,000	\$0.5727
Cranbrook BCTS	PL20TFH002	5	Celtic	\$474,668.00	704,000	\$0.6742
Golden BCTS	PL20TKR003	1	Zanzibar	\$225,767.88	359,149	\$0.6286
Golden BCTS	PL20TKR003	2	Brinkman	\$286,327.09	359,149	\$0.7972
Golden BCTS	PL20TKR003	3	Celtic	\$321,130.03	359,149	\$0.8941
Golden BCTS	PL20TKR003	4	Seneca	\$411,132.86	359,149	\$1.1447
Revelstoke BCTS	PL20TKR002	1	Fireweed Mtn.	\$429,176.13	715,592	\$0.5997
Revelstoke BCTS	PL20TKR002	2	Evergreen	\$487,477.39	715,592	\$0.6812
Revelstoke BCTS	PL20TKR002	3	Zanzibar	\$522,708.86	715,592	\$0.7305
Revelstoke BCTS	PL20TKR002	4	Raven Ventures	\$555,795.00	715,592	\$0.7767
Revelstoke BCTS	PL20TKR002	5	Brinkman	\$653,157.69	715,592	\$0.9128
Revelstoke BCTS	PL20TKR002	6	Celtic	\$687,867.04	715,592	\$0.9613
Revelstoke BCTS	PL20TKR002	7	Seneca	\$802,276.03	715,592	\$1.1211
Kamloops Forsite	PL20FOR002	1	Dynamic	\$680,142.00	1,405,253	\$0.4840
Kamloops Forsite	PL20FOR002	2	Leader	\$749,635.00	1,405,253	\$0.5335
Kamloops Forsite	PL20FOR002	3	Apex	\$758,114.00	1,405,253	\$0.5395
Kamloops Forsite	PL20FOR002	4	Zanzibar	\$806,448.00	1,405,253	\$0.5739
Kamloops Forsite	PL20FOR002	5	Folklore	\$830,648.00	1,405,253	\$0.5911
Kamloops Forsite	PL20FOR002	6	Brinkman	\$846,524.00	1,405,253	\$0.6024
Kamloops Forsite	PL20FOR002	7	A&G	\$871,257.00	1,405,253	\$0.6200
Kamloops Forsite	PL20FOR002	8	Evergreen	\$881,093.00	1,405,253	\$0.6270
Kamloops Forsite	PL20FOR002	9	Celtic	\$886,012.00	1,405,253	\$0.6305
Vanderhoof BCTS	PL20TLE005	1	Folklore	\$129,788.22	341,875	\$0.3796
Vanderhoof BCTS	PL20TLE005	2	Waterside	\$164,100.00	341,875	\$0.4800
Vanderhoof BCTS	PL20TLE005	3	Seneca	\$195,700.36	341,875	\$0.5724
Vanderhoof BCTS	PL20TLE005	4	Brinkman	\$202,112.79	341,875	\$0.5912
Vanderhoof BCTS	PL20TLE005	5	Apex	\$260,495.98	341,875	\$0.7620
Prince George BCTS	PL20TGC001	1	Folklore	\$1,097,742.47	2,388,343	\$0.4596
Prince George BCTS	PL20TGC001	2	Celtic	\$1,179,971.28	2,388,343	\$0.4941
Prince George BCTS	PL20TGC001	3	Seneca	\$1,395,952.80	2,388,343	\$0.5845
Prince George BCTS	PL20TGC001	4	Spectrum	\$1,420,630.42	2,388,343	\$0.5948
Prince George BCTS	PL20TGC001	5	Apex	\$1,627,277.86	2,388,343	\$0.6813
Arrow South BCTS	PL20TFG004	1	West Arm	\$434,661.60	745,900	\$0.5827
Arrow South BCTS	PL20TFG004	2	Evergreen	\$489,229.94	745,900	\$0.6559
Arrow South BCTS	PL20TFG004	3	NGR	\$489,664.20	745,900	\$0.6565
Arrow South BCTS	PL20TFG004	4	Celtic	\$498,000.14	745,900	\$0.6677
Arrow South BCTS	PL20TFG004	5	Zanzibar	\$597,977.20	745,900	\$0.8017
Arrow North BCTS	PI20TFG003	1	Celtic	\$509,125.92	836,104	\$0.6089
Arrow North BCTS	PI20TFG003	2	Evergreen	\$519,557.62	836,104	\$0.6214
Arrow North BCTS	PI20TFG003	3	All Stars	\$562,492.02	836,104	\$0.6728
Arrow North BCTS	PI20TFG003	4	NGR	\$585,144.45	836,104	\$0.6998

Arrow North BCTS	PL20TFG003	5	Zanzibar	\$607,436.64	836,104	\$0.7265
Kamloops Forsite	PL20FOR001	1	Dynamic	\$618,615.00	1,307,855	\$0.4730
Kamloops Forsite	PL20FOR001	2	Leader	\$740,882.00	1,307,855	\$0.5665
Kamloops Forsite	PL20FOR001	3	Apex	\$749,188.00	1,307,855	\$0.5728
Kamloops Forsite	PL20FOR001	4	Evergreen	\$758,556.00	1,307,855	\$0.5800
Kamloops Forsite	PL20FOR001	5	Zanzibar	\$759,510.00	1,307,855	\$0.5807
Kamloops Forsite	PL20FOR001	6	Brinkman	\$788,842.00	1,307,855	\$0.6032
Kamloops Forsite	PL20FOR001	7	Celtic	\$824,603.00	1,307,855	\$0.6305
Kamloops Forsite	PL20FOR001	8	A&G	\$833,747.00	1,307,855	\$0.6375
Kamloops Forsite	PL20FOR001	9	Folklore	\$881,773.00	1,307,855	\$0.6742
Fort St James BCTS	PL20TJE001	1	Spectrum	\$524,239.45	1,348,819	\$0.3887
Fort St James BCTS	PL20TJE001	2	Coast Range	\$535,137.57	1,348,819	\$0.3967
Fort St James BCTS	PL20TJE001	3	Blue Collar	\$569,536.19	1,348,819	\$0.4222
Fort St James BCTS	PL20TJE001	4	Dynamic	\$635,681.62	1,348,819	\$0.4713
Fort St James BCTS	PL20TJE001	5	Seneca	\$661,469.00	1,348,819	\$0.4904
Fort St James BCTS	PL20TJE001	6	Artisan	\$668,951.13	1,348,819	\$0.4960
Fort St James BCTS	PL20TJE001	7	Apex	\$685,048.50	1,348,819	\$0.5079
Fort St James BCTS	PL20TJE001	8	Folklore	\$696,124.19	1,348,819	\$0.5161
Fort St James BCTS	PL20TJE001	9	Celtic	\$767,231.22	1,348,819	\$0.5688
Vernon BCTS	PL20TKN005	1	Seneca	\$473,074.17	1,109,635	\$0.4263
Vernon BCTS	PL20TKN005	2	Raven Ventures	\$483,879.60	1,109,635	\$0.4361
Vernon BCTS	PL20TKN005	3	Zanzibar	\$507,399.83	1,109,635	\$0.4573
Vernon BCTS	PL20TKN005	4	All Stars	\$647,356.80	1,109,635	\$0.5834
Vernon BCTS	PL20TKN005	5	Blue Collar	\$726,660.94	1,109,635	\$0.6549
Burns Lake Silvicon	SILV-PL19	1	Waterside	\$131,200.00	400,000	\$0.3280
Burns Lake Silvicon	SILV-PL19	2	Hybrid 17	\$159,200.00	400,000	\$0.3980
Burns Lake Silvicon	SILV-PL19	3	Whanau Forestry	\$169,200.00	400,000	\$0.4230
Burns Lake Silvicon	SILV-PL19	4	Folklore	\$169,984.00	400,000	\$0.4250
Burns Lake Silvicon	SILV-PL19	5	Windfirm	\$182,800.00	400,000	\$0.4570
Burns Lake Silvicon	SILV-PL19	6	Artisan	\$275,160.00	400,000	\$0.6879
Vernon BCTS	PL20TKJ006	1	Seneca	\$272,112.00	619,500	\$0.4392
Vernon BCTS	PL20TKJ006	2	Raven Ventures	\$282,718.00	619,500	\$0.4564
Vernon BCTS	PL20TKJ006	3	All Stars	\$345,929.00	619,500	\$0.5584
Kamloops MOF	PL20DTR003	1	Seneca	\$254,133.00	326,000	\$0.7795
Kamloops MOF	PL20DTR003	2	Zanzibar	\$326,021.00	326,000	\$1.0001
Williams Lake BCTS	PL20TLE001	1	Coast Range	\$954,615.00	1,911,393	\$0.4994
Williams Lake BCTS	PL20TLE001	2	NGR	\$961,431.00	1,911,393	\$0.5030
Williams Lake BCTS	PL20TLE001	3	Apex	\$980,105.00	1,911,393	\$0.5128
Williams Lake BCTS	PL20TLE001	4	Folklore	\$1,072,303.00	1,911,393	\$0.5610
Williams Lake BCTS	PL20TLE001	5	Dynamic	\$1,108,608.00	1,911,393	\$0.5800
Williams Lake BCTS	PL20TLE001	6	Seneca	\$1,190,489.00	1,911,393	\$0.6228
Williams Lake BCTS	PL20TLE001	7	Blue Collar	\$1,246,663.00	1,911,393	\$0.6522
Williams Lake BCTS	PL20TLE001	8	Celtic	\$1,306,911.00	1,911,393	\$0.6837
Williams Lake BCTS	PL20TLE002	1	Folklore	\$1,300,829.41	2,943,453	\$0.4419
Williams Lake BCTS	PL20TLE002	2	Dynamic	\$1,356,835.31	2,943,453	\$0.4610
Williams Lake BCTS	PL20TLE002	3	Blue Collar	\$1,360,650.75	2,943,453	\$0.4623
Williams Lake BCTS	PL20TLE002	4	Coast Range	\$1,460,263.74	2,943,453	\$0.4961
Williams Lake BCTS	PL20TLE002	5	Apex	\$1,483,017.94	2,943,453	\$0.5038

Williams Lake BCTS	PL20TLE002	6	Celtic	\$1,524,448.48	2,943,453	\$0.5179
Williams Lake BCTS	PL20TLE002	7	Seneca	\$1,746,681.52	2,943,453	\$0.5934
Clearwater BCTS	PL20TEE001	1	Dynamic	\$587,015.78	1,028,230	\$0.5709
Clearwater BCTS	PL20TEE001	2	Evergreen	\$736,027.08	1,028,230	\$0.7158
Clearwater BCTS	PL20TEE001	3	Brinkman	\$757,530.84	1,028,230	\$0.7367
Clearwater BCTS	PL20TEE001	4	Celtic	\$778,535.94	1,028,230	\$0.7572
Clearwater BCTS	PL20TEE001	5	Seneca	\$969,518.20	1,028,230	\$0.9429
Boundary BCTS	PL20TFF001	1	Evergreen	\$589,174.19	1,198,832	\$0.4915
Kootenay Lake BCTS	PL20TDF001	1	West Arm	\$547,621.20	897,990	\$0.6098
Kootenay Lake BCTS	PL20TDF001	2	Brinkman	\$661,030.08	897,990	\$0.7361
Kootenay Lake BCTS	PL20TDF001	3	Evergreen	\$750,886.92	897,990	\$0.8362
Kamloops BCTS	PL20TED001	1	Folklore	\$825,006.45	1,734,752	\$0.4756
Kamloops BCTS	PL20TED001	2	Zanzibar	\$849,973.26	1,734,752	\$0.4900
Kamloops BCTS	PL20TED001	3	Seneca	\$960,943.28	1,734,752	\$0.5539
Kamloops BCTS	PL20TED001	4	Apex	\$1,027,229.72	1,734,752	\$0.5921
Kamloops BCTS	PL20TED001	5	Celtic	\$1,054,709.13	1,734,752	\$0.6080
Kamloops BCTS	PL20TED001	6	Dynamic	\$1,064,293.52	1,734,752	\$0.6135
Kamloops BCTS	PL20TED001	7	Coast Range	\$1,263,583.28	1,734,752	\$0.7284
Kamloops BCTS	PL20TED002	1	Rhino	\$776,505.50	1,886,975	\$0.4115
Kamloops BCTS	PL20TED002	2	Folklore	\$910,552.63	1,886,975	\$0.4825
Kamloops BCTS	PL20TED002	3	Seneca	\$975,128.09	1,886,975	\$0.5168
Kamloops BCTS	PL20TED002	4	Celtic	\$982,373.15	1,886,975	\$0.5206
Kamloops BCTS	PL20TED002	5	Dynamic	\$1,023,487.96	1,886,975	\$0.5424
Kamloops BCTS	PL20TED002	6	Coast Range	\$1,148,540.29	1,886,975	\$0.6087
Kamloops BCTS	PL20TED002	7	Blue Collar	\$1,148,963.22	1,886,975	\$0.6089
Kamloops BCTS	PL20TED002	8	Zanzibar	\$1,184,024.94	1,886,975	\$0.6275
Kamloops BCTS	PL20TED002	9	Apex	\$1,188,830.69	1,886,975	\$0.6300
Williams Lake BCTS	PL20TLE003	1	Apex	\$776,067.68	1,965,866	\$0.3948
Williams Lake BCTS	PL20TLE003	2	Coast Range	\$792,762.10	1,965,866	\$0.4033
Williams Lake BCTS	PL20TLE003	3	Blue Collar	\$824,609.82	1,965,866	\$0.4195
Williams Lake BCTS	PL20TLE003	4	Dynamic	\$837,876.93	1,965,866	\$0.4262
Williams Lake BCTS	PL20TLE003	5	Celtic	\$975,899.29	1,965,866	\$0.4964
Williams Lake BCTS	PL20TLE003	6	Folklore	\$994,160.07	1,965,866	\$0.5057
Williams Lake BCTS	PL20TLE003	7	Seneca	\$1,154,887.56	1,965,866	\$0.5875
Vernon BCTS TOC North	PL20TKJ010	1	Raven Ventures	\$231,195.00	477,750	\$0.4839
Vernon BCTS TOC North	PL20TKJ010	2	All Stars	\$234,872.65	477,750	\$0.4916
Vernon BCTS TOC North	PL20TKJ010	3	Seneca	\$247,042.50	477,750	\$0.5171
Castlegar MOF	PL20DSE001	1	Zanzibar	\$190,196.00	293,100	\$0.6489
Castlegar MOF	PL20DSE001	2	NGR	\$224,272.80	293,100	\$0.7652
Castlegar MOF	PL20DSE001	3	All Stars	\$232,012.00	293,100	\$0.7916
Castlegar MOF	PL20DSE001	4	Evergreen	\$267,467.60	293,100	\$0.9125
Quesnel BCTS	PL20TLH004	1	AKD	\$621,699.20	1,963,920	\$0.3166
Quesnel BCTS	PL20TLH004	2	Dewan	\$637,745.80	1,963,920	\$0.3247
Quesnel BCTS	PL20TLH004	3	Seneca	\$746,847.50	1,963,920	\$0.3803
Quesnel BCTS	PL20TLH004	4	Coast Range	\$802,292.40	1,963,920	\$0.4085
Quesnel BCTS	PL20TLH004	5	Dynamic	\$808,715.58	1,963,920	\$0.4118
Quesnel BCTS	PL20TLH004	6	Blue Collar	\$809,617.00	1,963,920	\$0.4122
Quesnel BCTS	PL20TLH004	7	Apex	\$812,628.63	1,963,920	\$0.4138

Quesnel BCTS	PL20TLH004	8	Celtic	\$872,428.10	1,963,920	\$0.4442
Quesnel BCTS	PL20TLH004	9	Folklore	\$1,032,798.30	1,963,920	\$0.5259
Burns Lake BCTS	PL20TAS100	1	Whanau Forestry	\$399,893.81	1,058,742	\$0.3777
Burns Lake BCTS	PL20TAS100	2	Windfirm	\$477,077.77	1,058,742	\$0.4506
Burns Lake BCTS	PL20TAS100	3	Celtic	\$524,141.85	1,058,742	\$0.4951
Burns Lake BCTS	PL20TAS100	4	NGR	\$544,333.26	1,058,742	\$0.5141
Burns Lake BCTS	PL20TAS100	5	Seneca	\$559,620.52	1,058,742	\$0.5286
Burns Lake BCTS	PL20TAS100	6	Apex	\$585,130.73	1,058,742	\$0.5527
Burns Lake BCTS	PL20TAS100	7	Dynamic	\$658,721.40	1,058,742	\$0.6222
Mackenzie BCTS	PL20TGE002	1	Coast Range	\$923,092.60	2,166,775	\$0.4260
Mackenzie BCTS	PL20TGE002	2	Celtic	\$969,921.91	2,166,775	\$0.4476
Mackenzie BCTS	PL20TGE002	3	Dynamic	\$1,146,857.01	2,166,775	\$0.5293
Mackenzie BCTS	PL20TGE002	4	Apex	\$1,147,217.93	2,166,775	\$0.5295
Mackenzie BCTS	PL20TGE002	5	Folklore	\$1,369,504.73	2,166,775	\$0.6320
Mackenzie BCTS	PL20TGE002	6	Artisan	\$1,380,108.80	2,166,775	\$0.6369
Quesnel BCTS	PL20TLH005	1	Apex	\$1,315,751.38	2,987,128	\$0.4405
Quesnel BCTS	PL20TLH005	2	Rhino	\$1,360,575.47	2,987,128	\$0.4555
Quesnel BCTS	PL20TLH005	3	Coast Range	\$1,435,067.80	2,987,128	\$0.4804
Quesnel BCTS	PL20TLH005	4	Blue Collar	\$1,483,301.68	2,987,128	\$0.4966
Quesnel BCTS	PL20TLH005	5	Celtic	\$1,562,764.44	2,987,128	\$0.5232
Quesnel BCTS	PL20TLH005	6	Seneca	\$1,620,283.88	2,987,128	\$0.5424
Quesnel BCTS	PL20TLH005	7	Folklore	\$1,769,088.81	2,987,128	\$0.5922
Fort St James BCTS	PL20TJE002	1	Dynamic	\$959,687.27	2,377,090	\$0.4037
Fort St James BCTS	PL20TJE002	2	Celtic	\$1,026,921.25	2,377,090	\$0.4320
Fort St James BCTS	PL20TJE002	3	Coast Range	\$1,070,833.78	2,377,090	\$0.4505
Fort St James BCTS	PL20TJE002	4	Apex	\$1,089,163.54	2,377,090	\$0.4582
Fort St James BCTS	PL20TJE002	5	Rhino	\$1,097,130.83	2,377,090	\$0.4615
Fort St James BCTS	PL20TJE002	6	Artisan	\$1,103,768.90	2,377,090	\$0.4643
Fort St James BCTS	PL20TJE002	7	Blue Collar	\$1,147,485.00	2,377,090	\$0.4827
Fort St James BCTS	PL20TJE002	8	Seneca	\$1,214,732.50	2,377,090	\$0.5110
Fort St James BCTS	PL20TJE002	9	Folklore	\$1,254,888.33	2,377,090	\$0.5279

Average Overall Weighted Bid Price per Tree for the Season Thus Far: **\$0.5387**

## Historical Trends, 2016 to 2018

### Some Quick Stats, 2016 to 2018 Bidding Trends

<u>Metric</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
Total Number of Public Contracts (BCTS/MOF)	33	43	38
Total Number of Trees Tendered	39.063m	52.486m	52.827m
Average Size of Contract in trees	1.18m	1.22m	1.39m

Average size of contract in trees	1.10M	1.22M	1.35M
Average Overall Low/Winning Bid Price per tree	30.2 cents	32.9 cents	32.0 cents
Average Overall Bid Price per tree	37.6 cents	38.8 cents	38.9 cents
Average Left on the Table per tree	1.85 cents	2.54 cents	1.99 cents





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